

## We tackle poverty, unemployment and financial exclusion by encouraging entrepreneurship and independence



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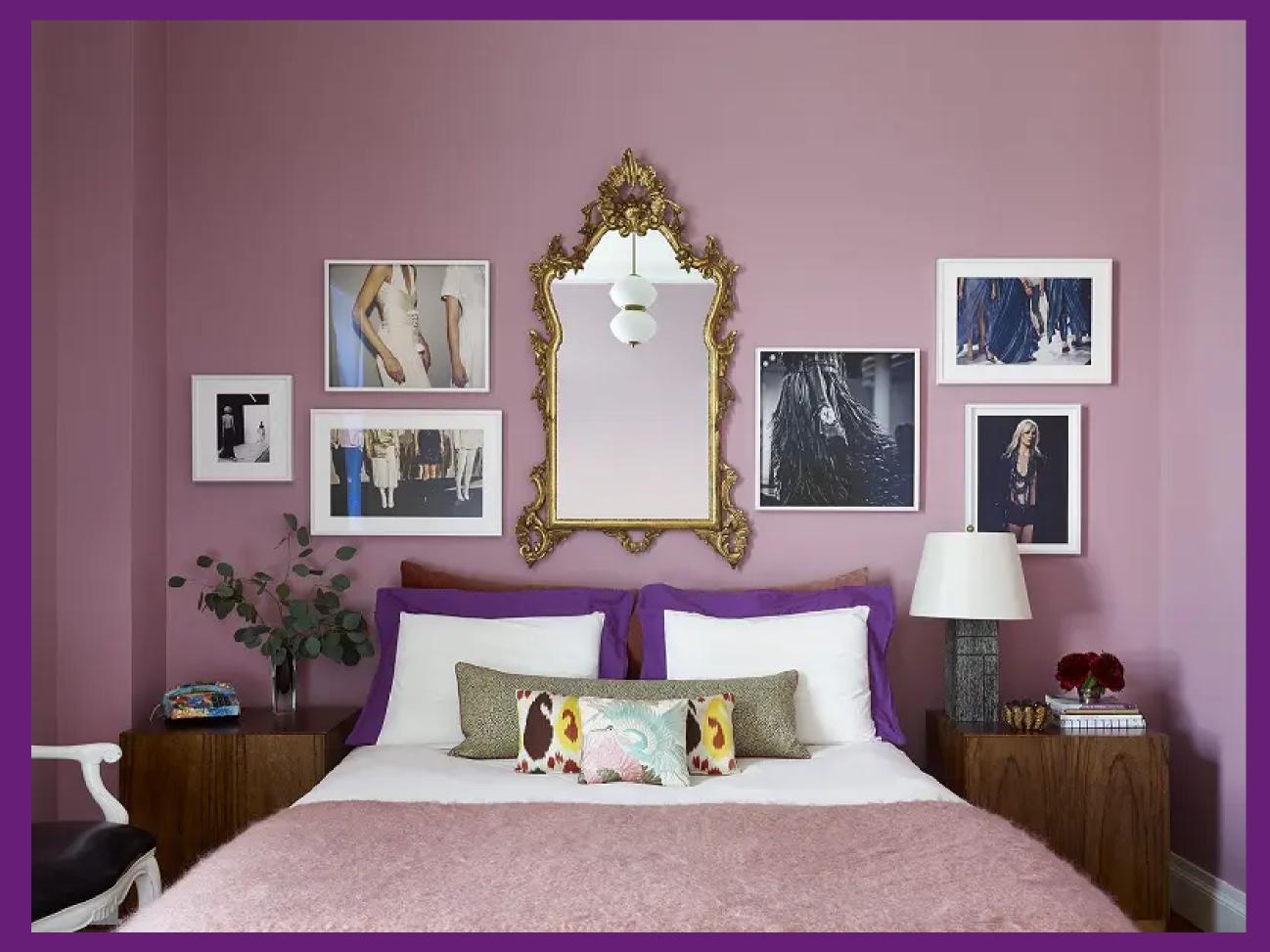




Ruth Hancock Y Bwthyn



Idegbe Ebereonwu Id's Place - Nigerian food



Ex-offender to Company
Director



### Some of the issues

### Barriers to entrepreneurship

- Poor credit score
- No assets
- No savings

- Stigma
- Low confidence
- Wrong skills

Discouragement

### None of these are open to them:

- Bank
- Other lenders
- Government start-up loans
- Covid -related assistance
- Credit Unions
- What do they think their options are?
- Illegal lenders
- High cost credit (unlikely for business)

- Credit card
- Friends and family



### Our impact to date

795

#### Loans

10x

### **Economic impact**

- 10x the amount we lend
- Net gain to HMT:
- £3-£4 for every £1 we lend

615

New businesses created

180

Existing business supported

950

### People out of unemployment

- Increased confidence
- self-esteem
- financial resilience

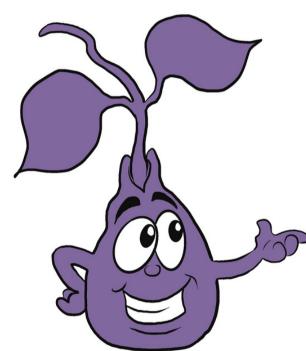
80%

Approval rate once full application in



Promoting a green, placebased local economy





# Any Questions?